

# **Specialist Solutions**

# Giving you something premier



High-net-worth customers expect personalised support. That's where our Premier Service comes in. Combining specialist services with dedicated underwriting, it's tailored to you and your customers.

## Your customers are key

**Premier Service** is available to customers that meet one of these criteria.\*

Annual Premium	£12,000		
Critical Illness Cover	£2million		
Life Cover	£10million		
High Status Client(s)			
Complex Business Protection case(s)			

\*Your case must meet one of these requirements to qualify.

Chosen partner of
OFU Mutual

## Here's what's in store

Making the protection journey smooth and easy to use is what we're all about.

A dedicated senior underwriter and senior customer services (CS) specialist will work with you from day one. They'll be there to help with all stages of the application. Your named CS specialist will look after:

- The policy admin from start to finish, giving you regular updates
- Sending and chasing up GP reports and medical information
- Managing domestic and overseas medical examinations

It doesn't stop there – you get post-activation support too. This includes (but isn't limited to):

Changing payment details

✓ Changing address

Trust queries

# The need to know

## **Medical underwriting**

There's no need for a GP report unless there's a medical disclosure we need to know more about, or if it's a reinsurance requirement. To speed up the process, evidence given by your customer instead of their GP is fine by us. If your customer has private medical insurance to see a doctor, we'll work with you to get what we need.

## **Financial underwriting**



#### No financial questions

No financial questions asked below £1.25million life or £650,000 critical illness.

#### **Financial evidence**

Financial evidence is needed for cases over 23.5 million life and 1.5 million critical illness.

There's no need for a paper financial questionnaire, whatever the sum assured or age of your customer.

## **The Premier Team**

#### - the team behind the team

With over 160 years of combined team underwriting experience and expert administrators, you and your customers are in good hands.

The team carry specialist knowledge in various areas between them, but in a nutshell they are:

High-net-worth	Life	Critical
customers	insurance	illness
Income	Disability	Tailored application support
protection	benefits	and case management

They're a friendly bunch who look forward to building relationships with you. Because good outcomes that benefit the customer is at the heart of what we do.

## So, get in touch

To chat about a pre-sales case, get in touch with our underwriters:

## 🔮 0124 626 7256

🔀 premierunderwritingteam@aiglife.co.uk

#### Got any other questions?

Contact our dedicated admin team:

- **124 626 7256**
- 🔀 premierteam@aiglife.co.uk

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